

QUALIFICATIONS OF NATHAN L. TONNE, ARA, MAI

Professional Affiliations:

Texas State Certified General Real Estate Appraiser TX-1380500-G
American Society of Farm Managers and Rural Appraisers
-Accredited ARA
-National Education and Accreditation Committee
2018-Current - Member
Appraisal Institute
-Accredited MAI
Member of Society of Texas A&M Real Estate Professionals (STAMREP)

Educational Background:

Breckenridge High School (2007), Breckenridge, Texas.
Texas A&M University, College Station, Texas
Bachelor of Science, Agribusiness (2010)
Master of Real Estate, Land Economics and Real Estate (2012)

Educational Courses Taken through Texas A&M:

AGEC 105 Intro to Ag Economics
AGEC 317 Economic Analysis for Agribusiness Management
AGEC 340 Agribusiness Management
AGEC 414 Agribusiness & Food Market Analysis
AGEC 429 Agricultural Policy
AGEC 430 Macroeconomics of Agriculture
AGEC 431 Cases in Agribusiness Finance
AGEC 440 Agribusiness Strategic Analysis
AGEC 481 Ethics in Agribusiness
AGEC 603 Land Economics
ECON 203 Principles of Economics
ECON 323 Microeconomic Theory
FINC 341 Business Finance
FINC 460 Money & Capital Markets
FINC 670 Real Property Analysis
FINC 672 Real Property Finance
FINC 673 Real Property Valuation I
FINC 674 Real Property Valuation II
FINC 675 Analysis of Real Estate Decisions
FINC 676 Commercial Real Estate Law
FINC 677 Real Estate Development Analysis
GEOG 662 GIS in Land & Property Management
INFO 303 Statistical Methods
MGMT 211 Legal & Social Environment of Business
MGMT 639 Negotiations in Competitive Environments

Educational Courses Taken through American Society of Farm Managers & Rural Appraisers:

Course A301 Cost Approach for General Appraisers
Course A302 Sales Comparison Approach for General Appraisers
Course A303 Income Approach for General Appraisers, Part 1
Course A304 Integrated Approaches to Value
Course A315 Valuation of Conservation Easements and Other Partial Interests in Real Estate
Course A114 7 Hour National USPAP

Introduction to Vineyard and Winery Valuation
Introduction to Cannabis Operation and Valuation
ASFMRA Best in Business Ethics
Advanced AgWare Techniques
Uniform Appraisal Standards for Federal Land Acquisitions

Educational Courses Taken through The Appraisal Institute:

Advanced Market Analysis and Highest & Best Use
Business Practices and Ethics
General Demonstration Report Writing

Specialized Teaching:

ASFMRA Course A303 – Income Approach for General Appraisers, Part I
ASFMRA Course A304 – Integrated Approaches to Value

Professional Experience

- Presently employed at Bierschwale Land Company, LLC from June 2012 til present.

Mr. Tonne is currently an appraiser with Bierschwale Land Company, LLC, in Junction, Texas, where he works alongside Paul Bierschwale, ARA, CRE, Aaron Bierschwale, ARA and Justin Bierschwale, ARA, MAI.

Mr. Tonne has experience in appraisal work in various areas. During his involvement with Bierschwale Land Company, LLC, notable clients have included the Lower Colorado River Authority, Sharyland Utilities and West Texas Gas, as well as numerous privately held companies and individual land owners.

Mr. Tonne's previous job was as a Farm Program Technician with the Brazos County Farm Service Agency office. There he was responsible for assisting local farmers and ranchers with drought assistance programs and other programs offered through the Farm Service Agency.

Mr. Tonne graduated from Texas A&M University in December of 2010. He then obtained a Master's Degree in Land Economics and Real Estate from the Mays Business School at Texas A&M University in May 2012. He served as President of the Texas A&M Real Estate Association while pursuing his Master's Degree.

Mr. Tonne is an active member of the local community of Junction. He is currently serving as a board member for the Hill Country Fair Association, along with the Junction Tourism Board. He has been married to Ashley Tonne since February of 2015, and they have one son, Woerner and one daughter, Minna.



Certified General Real Estate Appraiser

Appraiser: **NATHAN LEE TONNE**

License #: **TX 1380500 G**

License Expires: **12/31/2021**

Having provided satisfactory evidence of the qualifications required by the Texas Appraiser Licensing and Certification Act, Occupations Code, Chapter 1103, authorization is granted to use this title:
Certified General Real Estate Appraiser

For additional information or to file a complaint please contact TALCB at www.talcb.texas.gov.



Douglas E. Oldmixon
Commissioner